



R. M. Jensen
Director
Supplier Diversity Development

September 5, 2003

To Whom It May Concern:

I am writing this letter on behalf of E. J. Yancy. Mr. Yancy has been a supplier to Ford Motor Company for an uninterrupted period of 20+ years. During this period his various companies have supplied products ranging from bulk raw materials, such as coal, coke, natural gas, copper, and zinc to electronic components. The latter were manufactured for a range of uses from anti-lock breaking systems and keyless remote entry devices to engine control modules.

While, no longer a supplier of electronic components, due to a business failure in that sector, his primary role to Ford as a raw minerals supplier continues today. In fact, Yancy Minerals LLC is our sole-source supplier of coal for our facilities.

I have worked with Mr. Yancy on a number of business transactions. Mr. Yancy not only possesses a sharp business acumen, but brings personal integrity and professionalism to our companies' relationship. I consider him personally to be a most valued asset to our supply base.

Should you have any questions, please do not hesitate to contact me at (313) 594-7338 or E-Mail: rjensen@ford.com.

Sincerely,

A handwritten signature in blue ink that reads "R. M. Jensen". The signature is fluid and cursive, with a large initial "R" and "M" that are connected to the rest of the name.